

Loan Officer Program Overview



Research indicates that homebuyers are changing the way they search for a new home:

- Over 80% of homebuyers search and view Property Listings online (ie: via Realtor MLS, Search Engines, Realtor.com, Broker Websites, etc...)
- Over 64% then search for Mortgage information on other sites (Google, Yahoo, E-Loan, Lending Tree, etc...)

RatePlug melds a Lender's live mortgage payment information with MLS Property Listing information so that homebuyers can view total housing payments specific to each property listing.



RatePlug Automated Marketing Program gives you:

1. Display of your contact information and mortgage products <u>directly within</u> the property listings your Agents send to their homebuyers through the MLS system!

2. Auto-email alerts notify you whenever your Agents list a new property, schedules an open house, or is listed as the selling Agent in a transaction through the MLS system!

3. Create co-branded property flyers with property info, pictures and your mortgage information in seconds!

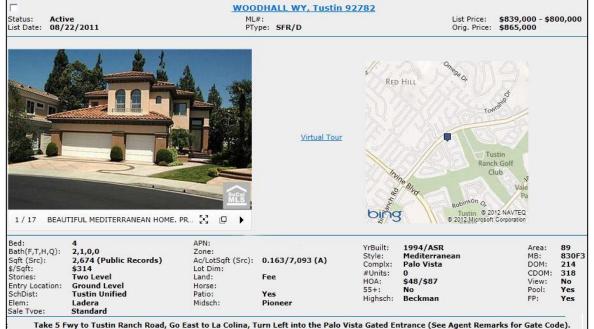
4. Protection from new FTC MAP record keeping guidelines

5. Mortgage Planning software to send an interactive product comparison to both your purchase and refinance inquiries.

6. One low annual cost allows you to work with as many Agents as you want!



RatePlug Display within Property Reports



Take 5 Fwy to Tustin Ranch Road, Go East to La Colina, Turn Left into the Palo Vista Gated Entrance (See Agent Remarks for Gate Cod Once inside the gate, Turn Left on Pinehurst & Right on 12415 Woodhall Way (house is at end of st. on the Left). Rear Yard Water Fountain

Within the Matrix system, Agents email properties to homebuyers, but it is the homebuyer who selects the report to view. There is now a RatePlug report available for them to view where your mortgage information would be displayed. If they click on "get details"...

wer connecteu a rain, onderground onntes rmal Dining Room, Breakfast Nook, Area od, Gas a, Pool, Tennis, Barbecue diterranean ted Community, Paved Street		Rooms: Appliances: Floor:	French Doors, Custom Window Covering, Drapes/Curtains, Wind Shutters, Coffered Ceiling(s), Mirrored Closet Doors, Recessed Lighting Center Hall, Jack & Jill, Den, Separate Family Room, Study/Offic Walk-In Closet, Living Room, Utility Microwave, Dishwasher, Ice Maker, Garbage Disposal Partially Carpeted, Ceramic Tile					
Mortgage Payment (Options for Woodh	all Way - Tustin		Jeff Springer				
	Small Branch		(555) 555-5555 xtest jeff.springer@rateplug.com		t Personalize Your			
Lender Company	Gar Darans	30 Fixed	15 Year Fixed	<u>5/1 ARM</u>	Estimated S			
Home Mortgage	Down Payment:	\$20,975	\$20,975	\$20,975	\$			
Jeff Springer	Mortgage Payment:	\$4,565	\$6,815	\$4,492	Down Payment:			
(555) 555-5555	Taxes: (Est.)	\$874	\$874	\$874	Amount	or Percent		
xtest	Insurance:	\$133	\$133	\$133	S	2.5% 💌		
E-mail Jeff	HOA/Dues/Fees:	S	S	S		10 (G 17)		
	PMI:	\$852	\$777	\$920	CALCU	JLATE		
	Total Payment:	\$6,424	\$8,599	\$6,419				

...they will see your expanded product menu and play "what if" scenarios with the numbers to find the program that best fits them. The customer can also provide their contact information to order free services provided your company as well as link out directly to your website or email address.

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Property Flyer System & Auto Alerts

The Property Flyer System will allow you to create detailed open house flyers containing property and mortgage payment information for your Agents' listings.

Automated Loan Officer Alerts

Whenever your Agent(s) list a new property in the MLS system, or if they schedule an open house event, you will receive notification and the opportunity to create a flyer in a matter of seconds.

Chris,

Below is a list of new Property Listings by your Participating RatePlug Agents:

Agent: John Westmore

06681300 - LOT 20 LANDON CIR - HADDENFIELD - \$460,000 (Create Property Flyer)

Agent: Andrea Straub

01245367 – 927 ORCHARD LN – HADDENFIELD - \$799,900 (Create Property Flyer) 06697507 - 600 N FAIRBANKS # 1401 - HADDENFIELD - \$1,090,000 (Create Property Flyer)

To create an open house flyer, click on 'Create Property Flyer' next to the listed property, or log into the Rate Plug System and go to 'Create Property Flyer' from the main menu.

RatePlug/HandHeld Power

www.rateplug.com/stwmls info@rateplug.com (877)710-0808 Toll Free (630)848-1337 fax

Property Flyer Sample

Mortgage Insurance

Total Payment*

\$

\$5,762.23

You can easily generate flyers for your agent's open house events and other marketing needs.

The recommended disclaimer language from NAR is included to protect the Agent and Broker from new FTC standards.

RatePlug also archives every flyer for 6 years to meet the record keeping guidelines established under the same FTC-MAP ruling.





LENDER AND STATE SPECIFIC DISCLOSURE INFORMATION PLACED HERE

\$4,916.26 \$5,083.96

\$338.81

\$271.05

Automated Loan Officer Property Status Change Alert

As an additional notification, you will be emailed whenever a property status changes from 'active' to a 'contract' status and your Agent is the selling Agent. This provides you with the perfect reason to contact the Agent to help secure financing for the homebuyer.

Selling Agent	Property Address	List Price	Туре	Status	Contract Date
Randall Stob	252 West Graham Avenue - Lombard	\$174,900	Detached	Contingent	July 7, 2009
Dorene Fliger	22w350 Balsam Drive - Glen Ellyn	\$239,900	Detached	Contingent	July 3, 2009
RatePlug Customer Service www.rateplug.com/MRED info@rateplug.com (877) 710-0808 Toll Free (630) 848-1337 Fax					





Loan Officers-

- Get exposure to homebuyer early in the process through the system the Agents use!
- Builds relationships with existing and new Realtor referral sources
- Creates open house flyers for Agents in seconds
- FTC-MAP record keeping compliant!
- We train you how to use the tool and market to your Agents
- Low annual fee allows LO to work with multiple Agents

Enroll on this site Now!



contact us with any questions (877) 710-0808